



June 23, 2025

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Notice Concerning the Revision of the "Medium-Term Management Plan 2027"

RHYTHM CO., LTD. (the "Company") hereby announces that it resolved to partially amend the Medium-Term Management Plan 2027, which was released on March 24, 2025, as described below.

1. Revisions to Financial Strategy

As stated in the "Notice Concerning Measures to Expand Shareholder Returns, Dividend Forecast for Fiscal Year Ending March 31, 2026, and Conclusion of an Agreement with Major Shareholders" dated June 23, 2025, our Dividends Policy has been changed. In addition, related Financial Strategy has been updated in light of the latest forecast.

	Initial plan	Revised plan
Dividends	Payout ratio of 30% or more	Payout ratio (consolidated) of 35% or more
Policy	Dividends per share of ¥30 or more	DOE (dividend ratio on consolidated net assets) of
		4% or more
Cash	[Cash inflow: 12 to 13 billion yen]	[Cash Inflow: 15 to 16 billion yen]
Allocation	-Operating CF: 6 to 7 billion yen	-Operating CF: 7 to 8 billion yen
	-Cash on hand, asset sales,	-Cash on hand, asset sales,
	borrowings: 6 billion yen	borrowings: 8 billion yen
	[Cash Outflow: 12 to 13 billion yen]	[Cash Outflow: 15 to 16 billion yen]
	-Shareholder returns: 2 billion yen	-Shareholder returns: 5 billion yen

2. Revisions to Mobility Sales Plan

In terms of the "Mobility Sales" of our Management Goals, the planned figure has been amended due to the reevaluation of the calculation methods (calculation criteria).

(billions of yen)

	FY2024		FY2025		FY2026		FY2027	
	Forecast	Result	Initial plan	Revised plan	Initial plan	Revised plan	Initial plan	Revised plan
Mobility Sales	10.0	11.7	10.5	11.5	11.5	12.5	13.0	14.0



Medium-Term Management Plan 2027 (Revised)

(Fiscal Year Ending March 2026 to Fiscal Year Ending March 2028)

June 23, 2025 RHYTHM CO., LTD. (TSE Prime Market 7769)

Note:

This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.



1. Review of Medium-Term Management Plan 2024

(Fiscal Year Ended March 2023 to Fiscal Year Ended March 2025)

2. Long-term Vision

3. Medium-Term Management Plan 2027

(Fiscal Year Ending March 2026 to Fiscal Year Ending March 2028)

Note:

- •Unless otherwise noted in this document, amounts are rounded down and years represent the fiscal year (April to March of the following year).
- •Those figures which were announced as FY2024 Forecast in Medium-Term Management Plan 2027 dated March 24, 2025 are replaced by results in this document.



1. Review of Medium-Term Management Plan 2024



Achievement rate of net sales is about 93%, and profitability is an issue. Must be able to respond to changes in the business environment.

Plan and Results

FY 2024

Plan

of yen

of yen

of yen

35.5 billions

2.0 billions

1.6 billions

5.6 %

5.6 %

48 %

12.0 billions

of yen

FY 2024	
Result	
32.6 billions of yen	
0.8 billions of yen	
0.7 billions of yen	
2.5 %	
2.4 %	
43 %	
12.7 billions	

Results and Issues

Business	Expanded business by M&A and carried out business structural reform Precision parts While Rhythm Shoei joined by M&A, existing invehicle and assembly businesses were affected by customer inventory adjustments, etc.					
	China factory achieved definite results of the reform. Mobile fan was a hit in Livingware products*1, but ensuring profits (measures against weak yen) is still an issue.					
Finance	Implemented management that is conscious of cost of capital and strengthened shareholder returns Implemented aggressive investment beyond plan, partial sales of strategic investment stocks and real estate, and dividend increase. Need to improve ROE by improving earnings urgently.					
Sustainability	Worked together with whole RHYTHM group to promote environmental and D&I activities Reduced CO2 emissions earlier than planned. Measures to achieve net zero will be considered and women's empowerment will be further strengthened.					
Managemer foundation	Made foundation stronger to support business Conducted a wide range of activities including corporate governance, HR, IT, and SR*2. Replacing enterprise system is under implementation after reviewing the plan.					

^{*1} Small home appliances and miscellaneous goods category including mobile fans, circulators, and humidifiers, etc.

of yen

Net sales

Operating

Net profit

Operating

Overseas

sales ratio

Vehicle-

related

sales

ROE

profit margin

profit

^{*2} Stakeholder Relations

1. Review of Medium-Term Management Plan 2024



Consolidated statements of income

	FY 2021	FY 20)22	FY 2	023		FY 2024	
(Millions of yen)	Result	Plan	Result	Plan	Result	Plan	Result	Compared to plan
Net sales	29,999	30,700	31,231	33,000	32,602	35,500	32,666	-2,833
Precision parts	22,133	22,700	23,561	24,600	25,173	26,300	24,813	-1,486
Livingware	7,422	7,600	7,222	8,000	7,027	8,800	7,447	-1,352
Others	444	400	446	400	401	400	405	5
Operating profit	892	1,000	886	1,600	730	2,000	817	-1,182
Precision parts	1,535	1,760	1,873	2,100	1,769	2,300	2,107	-228
Livingware	-174	-280	-432	0	-704	200	-764	-964
Others	64	60	64	70	68	75	60	-14
Adjustments	-532	-540	-620	-570	-401	-575	-550	24
Ordinary profit	1,286	1,300	1,246	1,850	1,259	2,250	1,160	-1,089
Net profit	1,031	1,000	794	1,300	477	1,600	758	-841
Exchange rate	122.39	120.00	133.53	120.00	151.41	120.00	149.52	2 <u>9</u> .52



2. Long-term Vision



Have comfortable moments in safe and secure lives supported by manufacturing techniques cultivated over 70 years of clock manufacturing.

Business Philosophy We shall contribute to the formation of an enriched, enjoyable and safe society through the ongoing pursuit of unrelenting creation and innovation.

"Strong manufacturing" RHYTHM aim for



Pursuit of productivity

Technology development ability

Purchasing power

Productivity

Rationality

Organizationa capacity in whole group

Driving force

Ability to solve

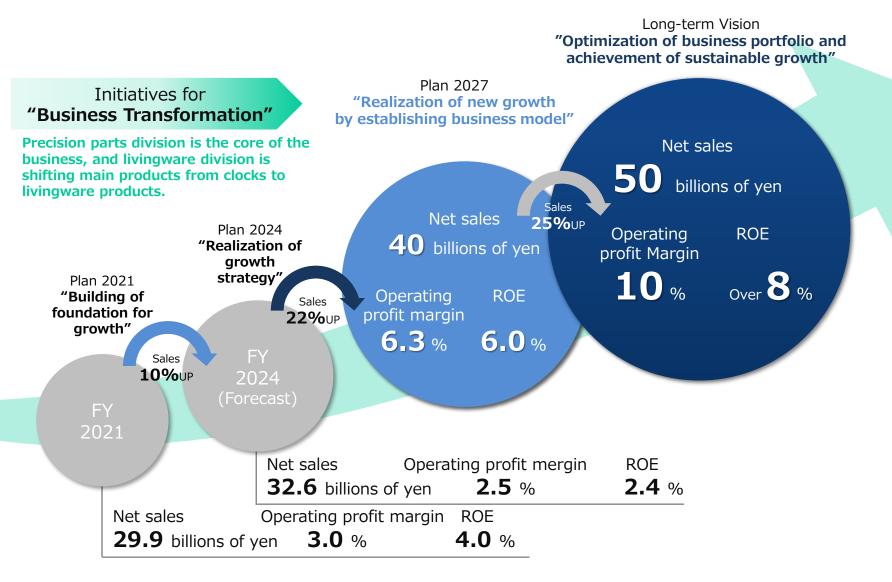
Corporate culture for innovations

Ideal state

As "a company of precision parts and livingware products" RHTYHM deliver "safety, security and comfort" to the world.



Aim to increase net sales by 7 billions of yen during medium-term management plan 2027. Aim to achieve 50 billions of yen in net sales in the near future.

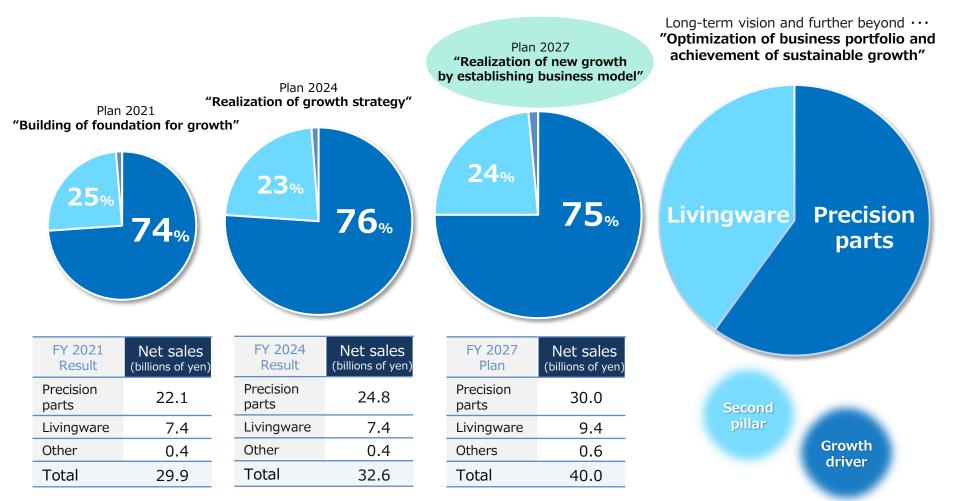




3. Medium-Term Management Plan 2027



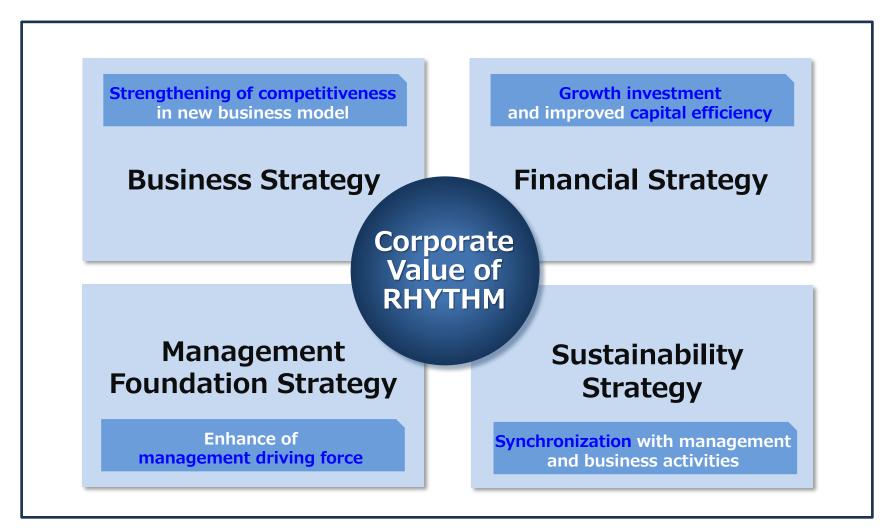
Positioned as "Realization of new growth by establishing business model" phase.



Uninfluenced by business conditions such as economic conditions, foreign exchange rates and others, then build a balanced business portfolio.



<u>Transform to a highly porofitable structure and improve capital efficiency by 4 strategies and basic</u> policies





Overcoming remaining issues of Medium-Term Management Plan 2024 (Profitability and ability to adapt to change)

Overall Policy

4 Strategies and Basic Policies

Expanding self-driven growth that can withstand changes in the external environment

Shift to a high-profit structure



Management Goals

	FY 2027 Plan		FY 2027 Plan
Net sales	40.0 billions of yen	Mobility sales	14.0 billions of yen
Operating profit	2.5 billions of yen	Livingware products sales	5.0 billions of yen
Operating profit margin	6.3 %	Overseas sales ratio	41 %
ROE	6.0 %	•	

Strengthening of competitiveness in new business model

Precision parts

Continuing to focus on **mobility as the most important market**, expanding **RHYTHM original parts** with high added value.

Livingware

Earning profits quickly and establishing a stable profit structure by expanding the business scale of livingware products.

Growth investment and improved capital efficiency Strengthening management that is conscious of

Strengthening management that is conscious of cost of capital. Building a stable earnings base resulting from business expansion, and making aggressive investments for the future.

Management fundation

Finance

Business

Enhance of management driving force

Achieving growth through both **proactive and defensive corporate governance**, **IT/DX** initiatives, and cultivating **human resources** with highly driving force.

Sustainability

Synchronization with management and business activities

Promote **environmental and DEI** activities as **a survival strategy** for the company.

3. Medium-Term Management Plan 2027 (4) Management Goals



Consolidated statements of income

	FY 2024	FY 2025	FY 2026	FY 2027		
(Millions of yen)	Result	Plan	Plan	Plan		ared to 2024
Net sales	32,666	33,500	37,000	40,000	7,333	22.4%
Precision parts	24,813	24,700	27,500	30,000	5,186	20.9%
Livingware	7,447	8,300	9,000	9,400	1,952	26.2%
Others	405	500	500	600	194	47.9%
Operating profit	817	1,400	2,000	2,500	1,682	205.7%
Precision parts	2,071	2,150	2,450	2,850	778	37.6%
Livingware	-764	-250	50	150	914	-
Other	60	90	100	110	49	80.7%
Adjustments	-550	-590	-600	-610	-59	_
Ordinary profit	1,160	1,700	2,300	2,800	1,639	141.3%
Net profit	758	1,200	1,700	2,100	1,341	176.7%
Exchange rate	149.52	140.00	140.00	140.00	-9.52	



	FY 2024 Result	FY 2025 Plan	FY 2026 Plan	FY 2 Plan	027 Compared to FY 2024
Operating profit margin	2.5 %	4.2 %	5.4 %	6.3 %	3.8 pt
ROE	2.4 %	4.0 %	5.0 %	6.0 %	3.6 pt
Mobility Sales *1	11.7 billions of yen	11.5 billions of yen	12.5 billions of yen	14.0 billions of yen	2.2 billions of yen
Livingware products Sales	2.7 billions of yen	3.7 billions of yen	4.3 billions of yen	5.0 billions of yen	2.2 billions of yen
Overseas sales ratio *2	43 %	41 %	41 %	41 %	-2 pt
(Precision parts)	50 %	48 %	47 %	46 %	-4 pt
(Livingware)	24 %	20 %	26 %	27 %	3 pt

^{*1} Calculation methods have been changed due to the reassessment of the definition of "Mobility Sales" since FY2025 which was defined and managed as "In-Vehicle Item Sales" until FY2024. Calculated in the former method, the sales result is ¥12.7 billions in FY2024.

^{*2} As domestic sales growth ratio will exceed the overseas sales growth ratio, it is expected to decline overseas sales ratio compared to FY2024.



Medium-Term Management Plan 2027

Business Strategy

Precision parts



Mobility is the most important market and especially focus on electrical components and ADAS. Aim to expand the field of sensors.

Expansion of fields related to Advanced Driver Assistance Systems ADAS Head-up displays, sensor cameras, etc. In response to the advancement of sensors, **Expansion of camera components** Multifunctionality **Under development of new** technologies Increase in adoption of "NEW" With engine No engine **electrical components** in line with installed installed the increase in electric current due to electrification and multifunction of vehicles **HEV BEV Stable growth** in "EXISTING" **PHEV** electrical components **FCEV** installed in both types of vehicles

Electrical components

Steady growth is expected regardless of spread in electric vehicles



"Micron-level molding technologies" and "Customer-oriented proposals" are RHYTHM's strengths.



Molded plastic parts

"Micron-level molding technologies"

- **Lightweighting and mass** production of plastics that are difficult to process
- One thousandth of a millimeter (1 micron) processing technology to meet high precision requirements



Sensor Camera

Metal parts



Technological development and proposal to solve customer problems

Suitable for automated mounting machine

Supply parts packed in tape to customers. Customers can set supplied parts as they are in their automated mounting machine. This package contributes to increased production efficiency and quality stabilization for customers.

More than 1000 customers including Tier 1 companies of Japanese and foreign automobile manufacturers, major electronics manufacturers and optical manufacturers



Seeding for the widespread use of electric vehicles, and ensuring reaping of existing and new parts.

Key measures

Deepning existing parts

Solenoid coils

- New development fully utilizing metal processing, plastic molding, and winding technology
- Strengthening sales to a wide range of markets including automobiles and home appliances



Kev measures

Evolving to new parts

Unit parts

New development of plastic unit parts with something additional value

Assembly products

✓ From design to assembly. Cultivating as the next pillar of business after molded plastic parts and metal parts

Electrical components

Development and sales of new parts for mobility

Kev measures

Productivity improvement

Automation and rationalization

- ✓ Imprement of drastic measures such as full automation
 - ->Expansion of production capacity
 - ->Shortening production lead time

Per capita Production FY 2027

Over **10**% increase (Compared to FY 2024)

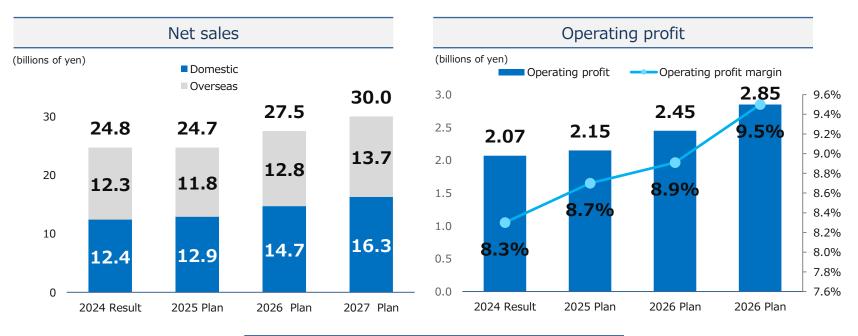
Common policy

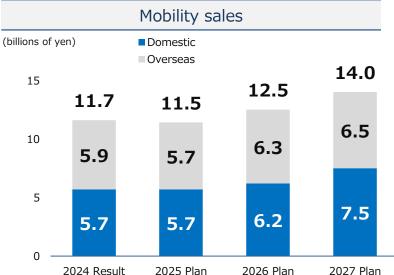
[Products] [Sales]

Develop RHYTHM original parts with high added value and aim to quantitative expansion by versatility. [Production] Expansion of Unit parts utilizing one-stop production system.

Deepening cultivation of strategic customers utilizing global networks.







*Calculation methods have been changed due to the reassessment of the definition of "Mobility Sales" since FY2025 which was defined and managed as "In-Vehicle Item Sales" until FY2024. Calculated in the former method, the sales result is ¥12.7 billions in FY2024.



Medium-Term Management Plan 2027

Business Strategy

Livingware





Ensuring the results of structural reform since FY2020.



Structural Reform

[Domestic Clock Market] Shipping quantity of clocks

2012



Leaving from clock-dependent business

Building new business model

Selection and concentration of clocks

Reconstruction of factory in China

Product development of livingware products

Liquidation of two subsidiaries

Medium-Term Management Plan 2024

Improved profitability of factory in China

Big hit of mobile fans

Medium-Term Management Plan 2027

Making profit quickly

(expanding livingware products including overseas market and reducing costs)

Creating a next hit of livingware products





Must achieve profitability in Medium-Term Management Plan 2027. Increasing sales with livingware products at the core of product portfolio.

Key measures **1**

Expansion of sales channels in livngware products

Major e-commerce and home appliance retailers 5 priority overseas countries

- ✓ Promotion of sales strategies by each sales channels
- ✓ Market development in China and Southeast Asia using mobile fans as a hook
- ✓ Increasing sales and gain brand recognition through SNS marketing

Key measures 2

Next hit of livingware products

New products

- Expansion of the air conditioning field and challenge new fields
- Product development with emphasis on high-value-added, long-life, year-round products and overseas expansion

Key measures

Strengthening the Production System

Cost Reduction

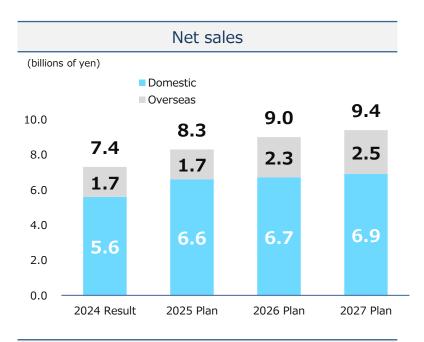
- ✓ Efforts to achieve no sales opportunity loss
- Enhancing purchasing power and improving productivity through centralized production and assembly automation
- ✓ Maximizing efficiency by further narrowing down lineup of clocks

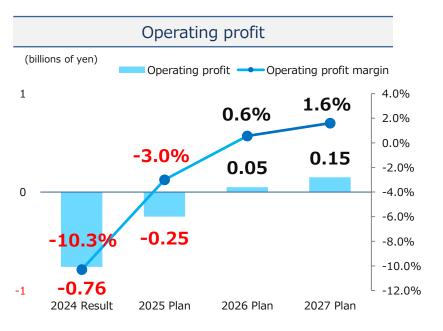
Common policy

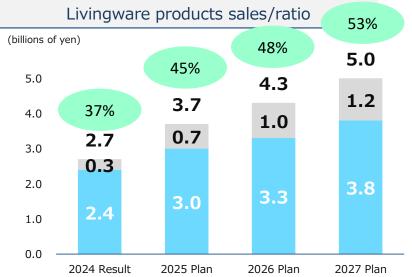
Expanding sales of livinware products in Japan and overseas toward early achievement of 10 billions of yen sales. To achieve both **speed and accuracy in executing strategies to scale the business.**











Concept of livingware products

Recognizing the essential value of life and providing products that provide "spending a relaxing time" with problem-solving, new uses, and high-quality design.



Medium-Term Management Plan 2027

Financial Strategy



Continue to promote management that is conscious of cost of capital based on ROIC management framework.

Structure

Management Committee / Board of Directors

Business portfolio report (twice a year)

- Discussion on basic policy
- Business portfolio evaluation
- Discussion on M&A, etc.
- *There is regular reports on M&A separately.

Business Portfolio Practitioners' Council

Topics of discussion with working-level leaders

- Setting of key improvement indicators
- Confirmation of progress and effects of specific measures

ROIC management framework

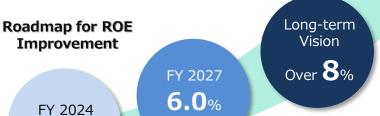
Business portfolio evaluation

Decision of investment based on capital cost

(Estimation by the company) WACC approx. 6% Cost of equity approx. 7%

Asset optimization

Sale of real estate Sale of strategic investment stocks Efforts to optimize inventories



2.4%

Management of shareholder equity and realization of optimal capital structure

Active investment to maximize profits



To improve Corporate Value by allocating resources in an optimal balance based on stable earnings base.

Improvement of Corporate Value

Growth investment

- Capital investment
- R&D investment
- Human capital investment
- M&A

Shareholder returns

- Payout ratio of 35% or more and DOE of 4% or more
- Introduction of Shareholder Benefit Plan
- Continuation of stable dividends

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Creation of continuous cash flow

Strengthening of management that is conscious of cost of capital

Establishment of stable earnings base by expansion of business performance



<u>Plan for aggressive investment for growth based on cash generated from improved earnings and</u> sales of certain assets

Cash In Cash Out

Improvement of
Earnings

 Improvement of asset efficiency (Appropriate inventory levels) Cash flows from operating activities

 $15.0 \sim 16.0$

billions of yen

7.0~8.0 billions of yen

- Effective use of cash on hand
- Sale of some assets such as real estate and strategic investment stocks

Use of debt

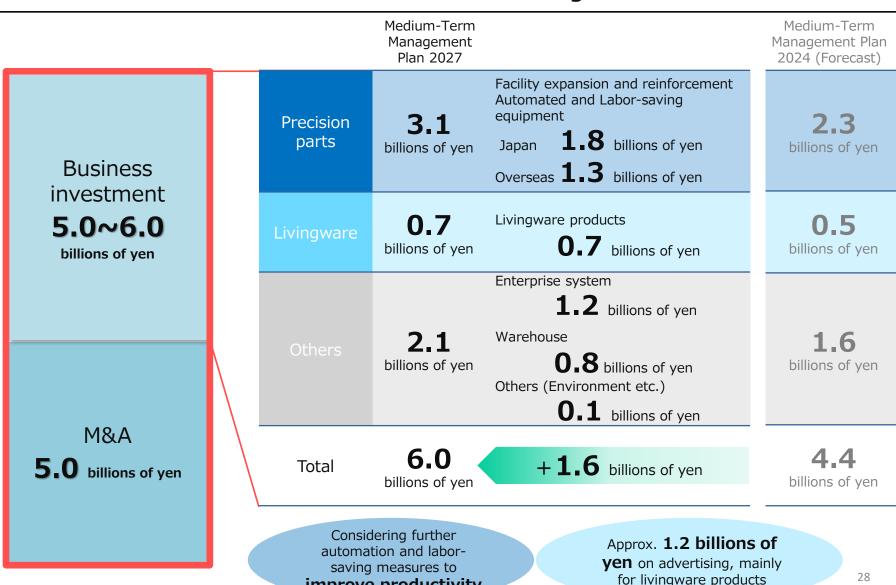
Cash on hand Asset sales Borrowings

8.0 billions of yen

15.0 ~16.0 Precision parts Others billion of ven Facility expansion and reinforcement Automated and Labor-saving **Business** equipment Development of livingware investment products Replacement of enterprise 5.0~6.0 system Warehouse construction billions of yen Environment-related investment Human capital investment Manufacturers with a certain scale M&A Companies with technology, know-how and human **5.0** billions of yen resources of livingware products ■ DOE (dividend ratio on Shareholder return consolidated net assets) of 4% or more 5.0 billions of yen Stock repurchase, etc.



Breakdown of investment for growth



improve productivity



<u>Improve shareholder returns along with investment for growth by improving earnings and generating more cash.</u>

Dividends Basic Policy

- Payout ratio (consolidated) of 35% or more and DOE (dividend ratio on consolidated net assets) of 4% or more
- Continuation of stable dividends

	FY 2024 Result	FY 2025 Initial plan *2	FY 2025 Forecast *3	FY 2026 Plan *4	FY 2027 Plan *4
Net sales (millions of yen)	32,666	33,500	33,500	37,000	40,000
Net profit (millions of yen)	758	1,200	1,700	1,700	2,100
Earnings per share (yen)	91.93	145.38	205.95	205.95	254.42
Dividends per share (yen) *1	73	73	151.75	151.75	151.75
Payout ratio (%)	79	50	74	74	60

^{*1} Caluculatd based on the net assets and the total number of issued shares (excluding treasury shares) as of March 31, 2025.

Note: The planned figures are estimated based on the Medium-Term Management Plan 2027 and the dividends described above are not guaranteed..



^{*2 &}quot;Announcement of Medium-Term Management Plan 2027" dated March 24, 2025

^{*3 &}quot;Notice Concerning the Consolidated Forecast for the Fiscal Year Ending March 31, 2026" dated June 23, 2025

^{*4 &}quot;Notice Concerning Measures to Expand Shareholder Returns, Dividend Forecast for Fiscal Year Ending March 31, 2026, and Conclusion of an Agreement with Major Shareholders" dated June 23, 2025



Medium-Term Management Plan 2027

Management Foundation Strategy



Securing, developing, and properly allocating human resources to drive management strategy.

Linkage between management strategy and human resources strategy

> Virtuous cycle of development of RHYTHM and employee growth

Policy

Through **high productivity and creativity** of diverse human resources, creating an organization that can **promote management strategy**

Human Resources Required

- Executives with high perspectives
- Managers and leaders with high management skills
- Specialists (Technology, Overseas)
- Autonomous and capable of challenging change
- Digital natives

Management Commitment

- Human capital investment for leaders and employees
- Sustainability Committee's promotion of DEI activities

Human resources pipeline

- Proper allocation of human resources and providing opportunities for active participation
- Implementation of education by level and theme
- Implementation of retention measures
- Restructuring of the personnel system
- Use of engagement surveys

Systematization of human resources development

for improving practical skills on the job



Achieving overwhelming speed through IT/DX and realizing DX vision

DX Vision Evolution to a digital-native company Gain overwhelming business speed **Business Transformation** Sales **Indirect Factory** administration operations productivity **50**% **50**% 30% **Improvement** Decrease Decrease **Business Transformation** IT infrastructure Factory IoT Data Analysis Digital Human IT Literacy Resources **Foundation**

Long-term policy

Promoting IT strategies overlook the whole group

 Analysis of current situation, planning and implementation of measures in Medium-Term Management Plan 2027

Promoting IT/DX

Matching the latest technology with on-site demand by IT/DX promotion department

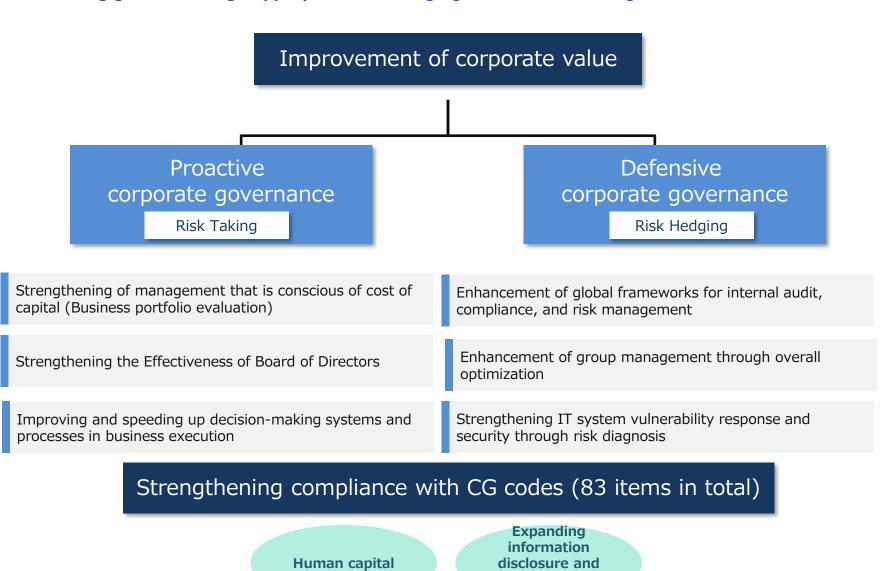
Important measures in Medium-Term Management Plan 2027

Replacing enterprise system

 Standardization, efficiency, and control enhancement through business process integration



Achieving growth through appropriate risk hedging and bold risk taking.



dialogue with

investors



Medium-Term Management Plan 2027

Sustainability Strategy



Synchronize with management and business activities to promote sustainable management.

Management
Business
Activities

Synchro
nize
Sustainability
Activities



Framework construction and establishment of activities

- Building promotion system in whole group
- Establishment of a philosophy system
- Understanding the current status and implementation of measures
- Implementation of monitoring (PDCA cycle)

Synchronization with management and improvement of effectiveness

- Linking activities with business activities as a survival strategy
- Autonomy of various activities
- Expansion of monitoring effects

Ideal state

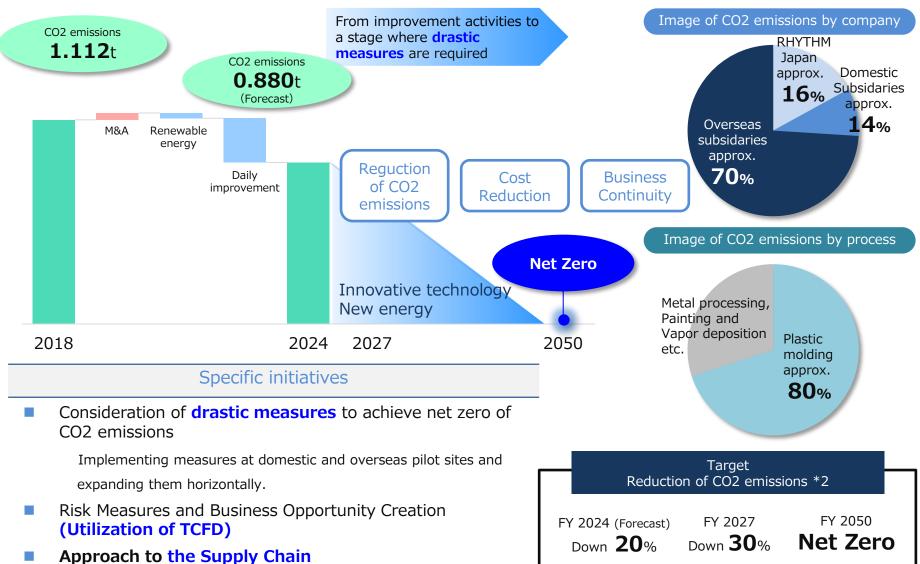
- Becoming an indispensable member of society through RHYTHM's unique products and services
- Participating in the sustainable activities of all stakeholders and advancing to the future together

Medium-Term Management Plan 2024 Medium-Term Management Plan 2027

Long-term Vision



To reduce CO2 emissions *1 by 30% by FY 2027, ahead of the initial plan.



^{*1} CO2 emissions per 1 million of yen of sales



From D&I to DEI. Achieving the advancement of diverse human resources, including women and persons with disabilities, on the basis of respect for human rights.



Basic sustainability policy

RHYTHM DEI Vision

- 1. Safe and secure products and services
- 2. Promotion of compliance
- 3. Conservation of the environment
- 4. Respect for diversity and human rights
- 5. Harmonious coexistence with the local community
- Respecting human rights, individuality, and values, and fostering relationships of trust with stakeholders
- · Creating new value by incorporating diverse viewpoints into manufacturing
- Taking joy and pride in coexisting with society.and Leading to the growth of RHYTHM group

Human rights policy
Human resources development policy
Working environment improvement policy

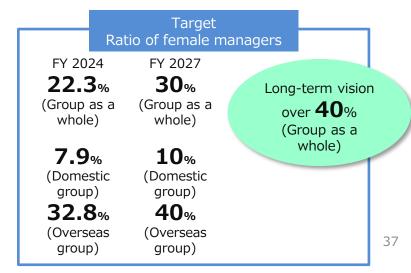
*The full policy will be published on the company website.

Specific initiatives

- Human rights initiatives (strengthening the operation of human rights due diligence)
- Initiatives for Women's empowerment

Diverse work style systems, career advancement support, women themselves and corporate awareness reform

- Initiatives for the recruitment, training, and retention of persons with disabilities
- Promotion of health management





This document has been prepared to provide an understanding of the company.

Forecasts, plans, and other forward-looking statements in this document are based on information available at the time and do not constitute guarantees. Please note that this document may differ from the company's future results.

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